



Assistant Secretary - Indian Affairs
Office of Indian Energy and
Economic Development (IEED)
Division of Economic Development



Office of Indian Energy & Economic Development
Respecting Tradition . . . While On The Path To Prosperity

"I thought you may want to know the effect of your (DED's) support . . . (a) new business that will create over 20 new Native American jobs near the Red Lake Indian Reservation . . . Our assembly and production area have now been expanded to accommodate this business development with 3 new Native American people being employed and trained in production processes."

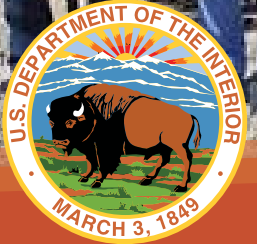
- Andy Wells, President, Wells Technology, Bemidji, Minnesota

Division of
Economic
Development

ECONOMIC DEVELOPMENT
FEASIBILITY STUDY GRANTS

- | | |
|----------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|
| 1) Assiniboine and Sioux Tribes of the Fort Peck Indian Reservation, MT | 11) Osage Nation, OK |
| 2) Bay Mills Indian Community, Michigan | 12) Poarch Band of Creek Indians, AL |
| 3) Bishop Paiute Tribe, CA | 13) Pueblo of Jemez, NM |
| 4) Confederated Tribes of the Grand Ronde Community of OR | 14) Pueblo of Laguna, NM |
| 5) Forest County Potawatomi Community, WI | 15) Reno-Sparks Indian Colony, NV |
| 6) Fort McDermitt Paiute & Shoshone Tribes of the Fort McDermitt Indian Reservation, NV & OR | 16) Salt River Pima-Maricopa Indian Community of the Salt River Reservation, AZ |
| 7) Haida Corporation, AK | 17) Shoshone-Bannock Tribes of the Fort Hall Reservation, ID |
| 8) Navajo Nation, AZ, NM & UT | 18) Te-Moak Tribe of Western Shoshone Indians of NV (Elko Band) |
| 9) Nez Perce Tribe, ID | 19) Tonkawa Tribe of Indians of OK |
| 10) Nulato Village, AK | 20) Winnebago Tribe of NE |

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OR GO TO: WWW.INDIANAFFAIRS.GOV/IEED
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Who We Are...

The Office of Indian Energy and Economic Development's Division of Economic Development (DED), located in Central Office, provides technical assistance, training, and funding to assist tribes, American Indians and Alaska Natives to:

- Start and sustain businesses
- Develop commercial codes and other legal infrastructure to encourage investment
- Bring innovative ideas to the marketplace
- Take advantage of procurement opportunities
- Complete feasibility studies for tribal economic development projects

By providing simple, easy-to-absorb primers in its online Tribal Economic Development Principles at a Glance series (<http://www.bia.gov/WhoWeAre/AS-IA/IEED/DED/NB/index.htm>), DED furnishes

Tribal demand for DED feasibility studies was so high in FY 2016 that DED was only able to fund 30% of the proposals and only 22% of the dollars requested.

(DED received 66 tribal proposals for studies totaling \$4,365,567 in FY 2016 but was only able to fund 22 of them, totaling \$943,656.)



← The Citizen Potawatomi Tribe's Iron Horse Railway, with David Donoley, U.S. Congressman James Lankford, and CPN Chairman John Barrett. (Photo: CPN Public Information Office)

“The net effect of this investment by your team is tremendous. The study served as the cornerstone for our packaging of a \$3,500,000 deal that has launched our industrial park and leveraged more than an additional \$1,000,000 for the repair of the railroad bridge next to our property. . . we are marketing Iron Horse to international companies and already have interest from four countries.”

-- Dr. James Collard, Economic Development Director, Citizen Potawatomi Nation

Native American business men and women with the knowledge they need to succeed in the marketplace:

- Tips for Tribal Economic Development Directors
- Financing a Tribal or Native-Owned Business
- Making an Effective Business Presentation
- Choosing a Tribal Business Structure
- Comprehensive Tribal Community Planning
- The Importance of Feasibility Studies
- Procurement Opportunities for Native Americans
- Why Tribes Should Adopt a Secured Transactions Code
- How Public Law 102-477 May be Used to Create Economic Development Opportunities

DED funds economic development feasibility studies that guide investment decisions and attract financing for development projects.

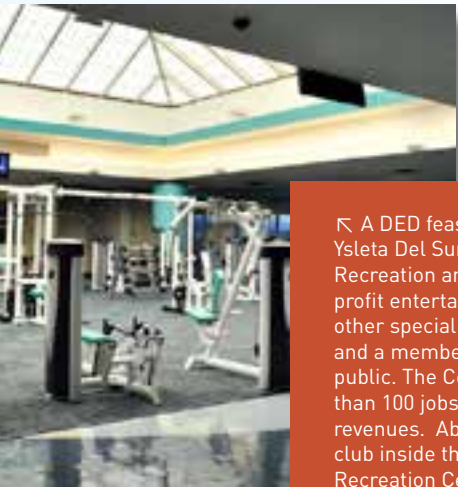
A DED feasibility study grant enabled the Citizen Potawatomi Nation to build an industrial park and restore a 66 mile rail line that connects the greater Oklahoma City area with the rural southeastern quarter of Oklahoma, opening an east-west connection to four major north-south rail corridors for regional commerce. Representatives of four foreign nations have contacted the tribe about becoming tenants of the industrial park.



← The 400 acre Iron Horse Industrial Park at Citizen Potawatomi, located near the center of the U.S., 35 minutes east of Oklahoma City, and adjacent to a Union Pacific rail hub, has attracted interest from companies located in Israel, Japan, and France.

“The support of the DOI Division of Economic Development has been critical to helping our employees achieve personal and professional success.”

- Karlene Hunter, CEO, Native American Natural Foods, Pine Ridge Reservation, Kyle, South Dakota



← A DED feasibility study grant enabled Ysleta del Sur Pueblo to convert the tribe's Recreation and Wellness Center into a for-profit entertainment venue for concerts and other special events, including a restaurant and a membership gym open to the general public. The Center now generates more than 100 jobs and over \$1,000,000 in annual revenues. Above, The membership gym club inside the Ysleta del Sur Wellness and Recreation Center. (Photo: RWC Fitness)



← A DED feasibility study enabled the Wells Band of the Te-Moak Tribe of Western Shoshone of Nevada to leverage federal grant funds to build a business development center that resulted in seven new, full-time jobs. At left, the Wells Band business development center ground-breaking in April 2013. (Photo: Cindy Joyce, Elko Free Press). Above is the completed Wells Band business development center, May 2015. (Photo: Robin Evans).

“We were able to accomplish so much with the IEED grant. We expect 213 tours with 5 different cruise ship companies. This represents a real breakthrough for our community. We could not have done it without the help we received.”

- Lani Hotch for the Chilkat Indian Village and Jilkaat Kwaan Heritage Center



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